



# **KB Group**

## Unaudited FY 2008 Financial Results (International Financial Reporting Standards)

Prague  
18 February 2009





## Disclaimer

This document contains a number of forward-looking statements relating to the targets and strategies of the Komerční banka Group. These statements are based on a series of assumptions, both general and specific. As a result, there is a risk that these projections will not be met. Readers are therefore advised not to rely on these figures more than is justified as the Group's future results are liable to be affected by a number of factors and may therefore differ from current estimates.

Readers are advised to take into account factors of uncertainty and risk when basing their investment decisions on information provided in this document.



# Agenda

- **Business Highlights**
- Consolidated Financial Results
- Loan Portfolio Quality and Development
- Appendix



### **Record profit and growing activities despite worsening environment in the fourth quarter**

- Net banking income of KB Group rose 13.6% to CZK 33.7 billion
- Volume of client gross loans up 18.9% to CZK 374.0 billion
- Client deposits increased 2.7% to CZK 554.6 billion, net loans-to-deposits ratio at 65.6%
- Further improvement of operational efficiency, cost-to-income ratio at 43.0%
- Total capital adequacy at 12.1%, core Tier 1 ratio at 10.8%
- Exposure on Icelandic bank bonds fully provisioned, impact on net profit CZK 76 million
- Cost of risk towards the end of 2008 reflects first signs of world financial and economic downturn. Average cost of credit risk at 53 bps, from very low 37 bps in 2007
- Consolidated net profit of KB Group at CZK 13.2 billion, up 17.9%
- Recurring net profit adjusted for one-offs rose by 15.5%
- Return on equity at 23.3%



## Improvements of products, convenient access to financial services

- Profi loan FIX – business loan with fixed instalments throughout time of repayment
- KB Guaranteed Deposit and KB Savings Account – combine attractive return and greatest possible safety
- Mojeplatba service - offering both merchants and customers a secure and simple tool for online payments
- Co-branded T-Mobile bonus credit card - part of operator's loyalty scheme – important co-operation with first mobile operator in Czech Republic per number of clients
- New useful functionalities of internet banking, eight new branches, second call centre, extended opening hours throughout network
- Better advisory for entrepreneurs through portal [www.moje-firma.cz](http://www.moje-firma.cz), and for financing with EU funds through dedicated KB EU Points
- KB Bratislava successfully migrated to the euro, accounts maintained in Slovak crowns were converted to single European currency



### Resilient commercial performance but slowing demand for credit

- Number of KB's individual clients continued increasing, by 52,000 (4%) to 1,344,000.
- Number of active KB payment cards rose by 5% to 1,694,000, of which credit cards increased by 17% to 241,000
- Volume of new sales of mortgages down 8% to CZK 27.7 billion, but outperforming the market, declining 20%. Outstanding volume rose 21%, while total number of mortgages increased by 15% year-on-year to almost 77,000
- Cross-selling ratio increased from 5.44 to 5.69 products per current account
- Number of newly signed savings contracts with MPSS rose by 30% to more than 161,000. MPSS clients were cross-sold almost 21,000 banking products of KB
- Volume of gross loans provided by ESSOX up by 32% to CZK 7.6 billion, new sales volume rose 21% to CZK 5.0 billion



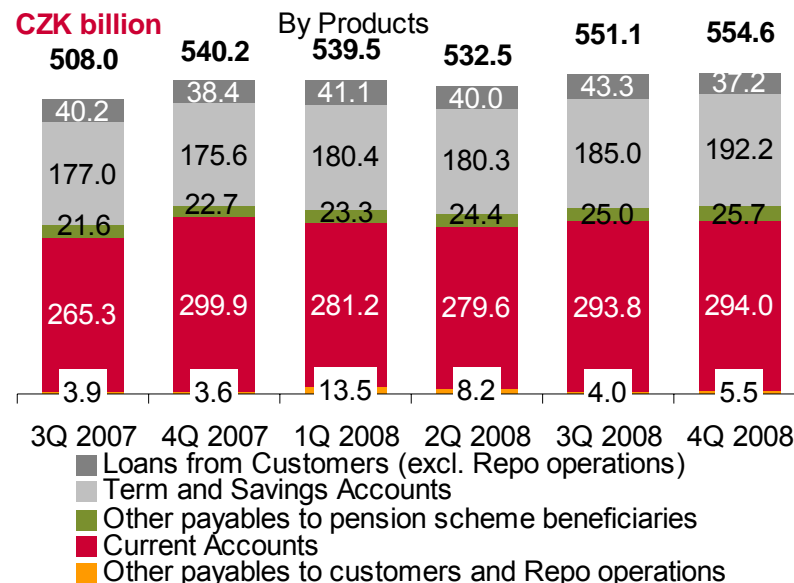
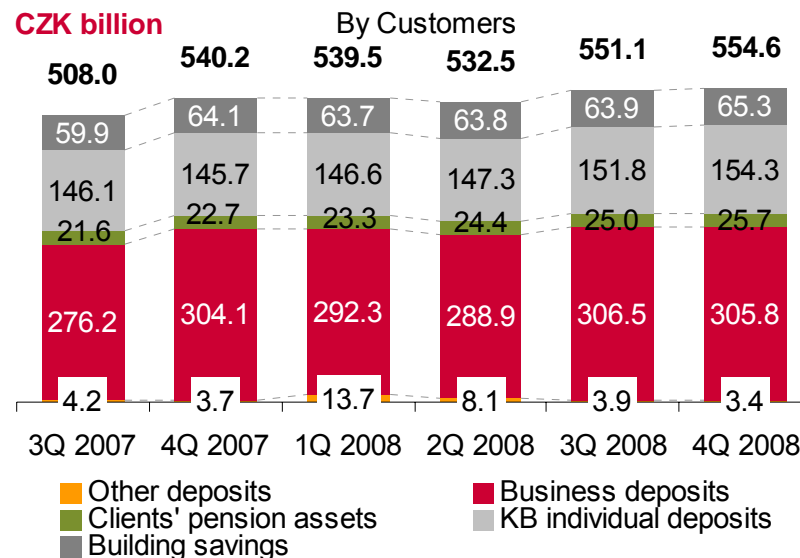
### Solid results of business segments

- Overall lending to business clients expanded by 17% to 209.0 billion in spite of slowdown in Q4
- Strong 30% growth of lending to small business clients thanks to product improvements and improved granting approach
- Excellent development of investment banking revenues, up 13%
- Trade finance benefited from increased demand for documentary credits and guarantees mainly in domestic trade. Revenues rose 9%.
- Dynamic cross-sales of products of SGEF led to growth in fee income



## Group deposits increased 2.7% year-on-year

- QoQ group deposits rose 0.6%
- KB represents 83% of CZK 554.6 billion of total depositary base, of which:
  - KB deposits from individuals rose by 5.9% to CZK 154.3 billion, increasing trend confirmed in second half 2008 (+1.6% QoQ in Q4)
  - KB deposits from business clients increased by 1.1% to CZK 303.5 billion
- Clients' pension assets in PF KB grew by 13.5% YoY to CZK 25.7 billion
- MPSS deposits up 2.0% to CZK 65.3 billion
- Sales of alternative saving products during FY 2008
  - IKS sales through KB and MPSS CZK 11.2 bn (-35%), redemptions CZK 16.7 bn (+36%)
  - KP Vital insurance written premium CZK 1.3 bn (-15%)



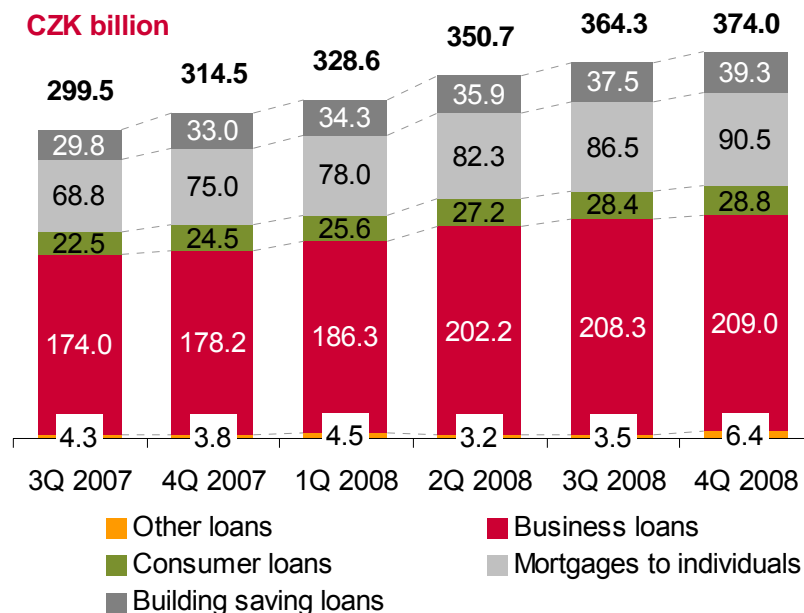




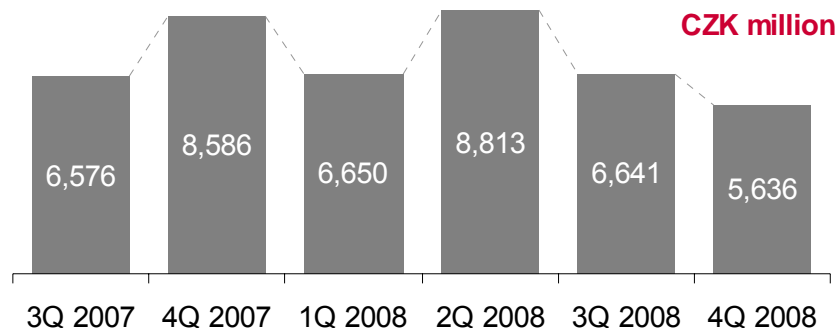
## Group lending activities

### Total lending expanded by 18.9% year-on-year

- QoQ gross loans rose 2.7%
- Business loans grew by 17.3% YoY:
  - Small businesses (KB) +29.9% to CZK 20.1 billion
  - Corporations (KB+KBB) +16.5% to CZK 185.8 billion
  - Factoring KB -6.0% to CZK 3.0 billion
- Consumer loans provided by KB and ESSOX rose 17.7% YoY to CZK 28.8 billion
- Mortgages to individuals up 20.6% YoY to CZK 90.5 billion (outstanding volume)
- Building standard and bridging loans provided by MPSS stood at CZK 39.3 billion rising 19.1% YoY
- Irrevocable off-balance sheet commitments amounted to CZK 201.6 billion (+8.2% YoY)



### Sales volume of mortgages to individuals

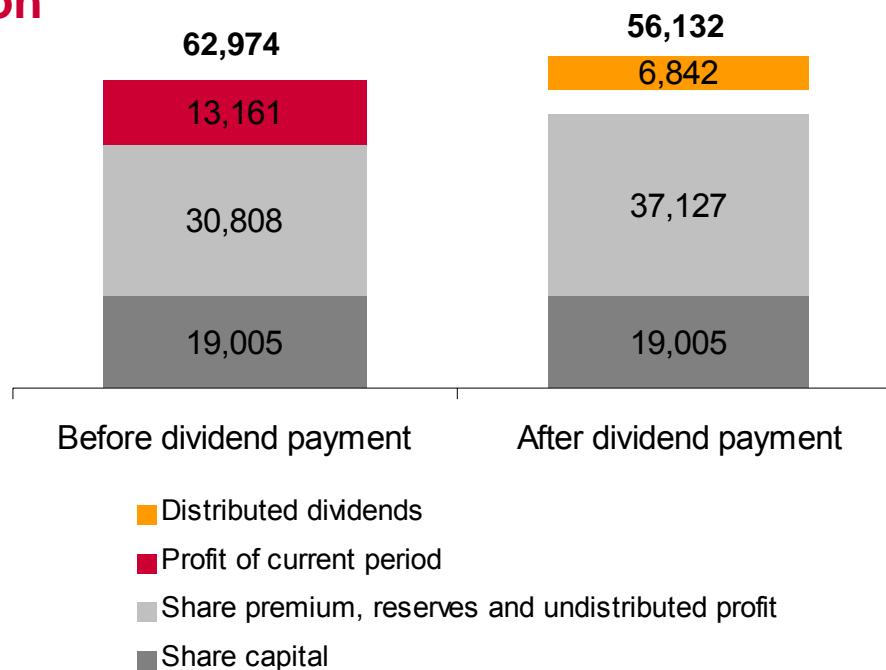




## Maintaining strong capital position

Pro-forma solvency ratios including 2008 net profit and after proposed dividend

- Capital adequacy 14.0%
- Tier 1 ratio 12.7%



	2002	2003	2004	2005	2006	2007	2008
<b>Dividend per share (CZK)</b>	40	200	100	250	150	180	180
<b>EPS (CZK, consolidated)</b>	237	228	235	234	242	295	348
<b>Payout ratio (%)</b>	16.8	87.7	42.5	106.6	62.5	61.0	51.7
<b>Dividend yield* (%)</b>	1.9	8.3	3.1	7.3	4.8	4.1	6.1

\* Calculated on the close price at the end of the respective year



## Priorities for 2009

- Continue in long term investments in KB Group key assets - employees and clients
- Use KB strengths as strong liquidity and capital to continue in long-term partnership with its clients throughout the economic decline and selectively attract new clients from competition
- Focus on maintaining high profitability through focus on cross-selling, primarily within KB Group's 2.6 million clients
- Fine-tuning and adjusting where necessary approach to risk, to successfully cope with the impacts of declining Czech economy
- Stepping up efforts in operational efficiency in areas such as group synergies, IT optimisation, back-office centralisation, real estate portfolio optimisation etc.
- Tight overhead cost control



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## Consolidated financial results

### Profit and Loss Statement

(CZK million, unaudited)

	FY 2007	FY 2008	Change YoY
Net interest income	18,790	21,262	13.2%
Net fees & commissions	7,756	8,050	3.8%
Income from financial operations	2,982	4,222	41.6%
Other income	141	180	27.7%
<b>Net banking income</b>	<b>29,670</b>	<b>33,714</b>	<b>13.6%</b>
Personnel expenses	-5,915	-6,320	6.8%
General administrative expenses	-6,240	-6,606	5.9%
Depreciation, impairment and disposal of fixed assets	-1,474	-1,581	7.3%
<b>Operating costs</b>	<b>-13,629</b>	<b>-14,507</b>	<b>6.4%</b>
<b>Gross operating income</b>	<b>16,041</b>	<b>19,207</b>	<b>19.7%</b>
Cost of risk	-1,298	-2,970	128.8%
<b>Net operating income</b>	<b>14,743</b>	<b>16,237</b>	<b>10.1%</b>
Profit on subsidiaries and associates	108	162	50.0%
Share of profit of pension scheme beneficiaries	-524	-142	-72.9%
<b>Profit before income taxes</b>	<b>14,328</b>	<b>16,257</b>	<b>13.5%</b>
Income taxes	-3,103	-3,024	-2.5%
<b>Net profit</b>	<b>11,225</b>	<b>13,233</b>	<b>17.9%</b>
Minority profit/(loss)	37	72	94.6%



**Profit and Loss Statement**

(CZK million, unaudited)

	4Q 2007	4Q 2008	Change YoY
Net interest income	4,979	5,676	14.0%
Net fees & commissions	2,025	2,002	-1.1%
Income from financial operations	841	1,543	83.5%
Other income	39	48	23.1%
<b>Net banking income</b>	<b>7,883</b>	<b>9,269</b>	<b>17.6%</b>
Personnel expenses	-1,480	-1,664	12.4%
General administrative expenses	-1,809	-1,827	1.0%
Depreciation, impairment and disposal of fixed assets	-336	-355	5.7%
<b>Operating costs</b>	<b>-3,625</b>	<b>-3,846</b>	<b>6.1%</b>
<b>Gross operating income</b>	<b>4,259</b>	<b>5,423</b>	<b>27.3%</b>
Cost of risk	-241	-1,331	452.3%
<b>Net operating income</b>	<b>4,017</b>	<b>4,092</b>	<b>1.9%</b>
Profit on subsidiaries and associates	58	35	-39.7%
Share of profit of pension scheme beneficiaries	-128	-59	-53.9%
<b>Profit before income taxes</b>	<b>3,948</b>	<b>4,068</b>	<b>3.0%</b>
Income taxes	-865	-772	-10.8%
<b>Net profit</b>	<b>3,083</b>	<b>3,296</b>	<b>6.9%</b>
Minority profit/(loss)	19	7	-63.2%



## Consolidated financial results

### Balance Sheet

(CZK million, unaudited)

	31 Dec 2007	31 Dec 2008	Change YoY
<b>Assets</b>	<b>661,819</b>	<b>699,044</b>	<b>5.6%</b>
Cash and balances with central bank	13,557	13,961	3.0%
Amounts due from banks	201,090	146,098	-27.3%
Loans and advances to customers ( <i>net</i> )	304,938	364,040	19.4%
Securities	116,735	143,592	23.0%
Other assets	25,498	31,353	23.0%
<b>Liabilities</b>	<b>661,819</b>	<b>699,044</b>	<b>5.6%</b>
Amounts due to banks	12,266	11,114	-9.4%
Amounts due to customers	540,230	554,570	2.7%
Securities issued	27,917	24,128	-13.6%
Other liabilities	24,748	40,255	62.7%
Subordinated debt	6,004	6,003	0.0%
Shareholders' equity	50,654	62,974	24.3%



## Consolidated financial ratios

<b>Key ratios and indicators</b>	<b>31 Dec 2007</b>	<b>31 Dec 2008</b>	<b>Change YoY</b>
Capital Adequacy (Basel II)	n.a.	12.13%	n.a.
Capital Adequacy (Basel I)	10.10%	9.85%	▼
Tier 1 Ratio (Basel II)	n.a.	10.77%	n.a.
Tier 1 Ratio (Basel I)	8.87%	8.75%	▼
Risk weighted assets for credit risk (CZK billion) *	373	287	-22.9%
Net Interest Margin (NII/Av. Interest Bearing Assets)	3.2%	3.4%	▲
Loans (net) / Deposits ratio	56.4%	65.6%	▲
Cost / Income ratio	45.9%	43.0%	▼
Return on Average Equity (ROAE), annualized	22.2%	23.3%	▲
Return on Average Assets (ROAA), annualized	1.8%	1.9%	▲
Earnings per Share (CZK), annualized	295	348	▲
Average number of employees during the period	8,534	8,804	3.2%

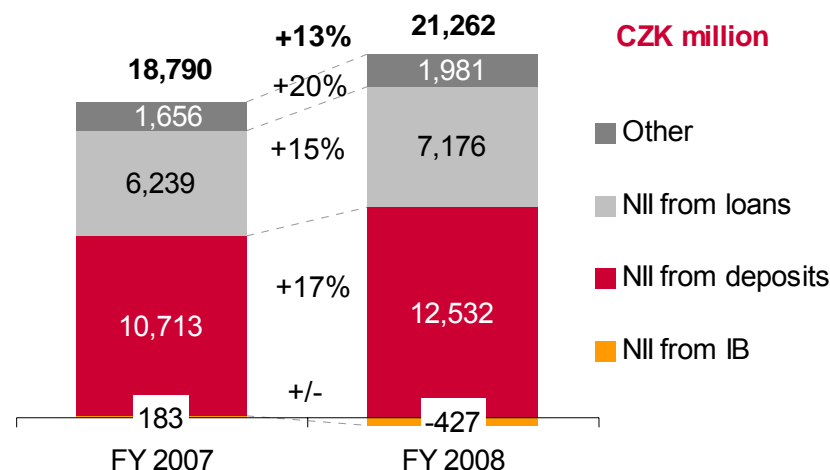
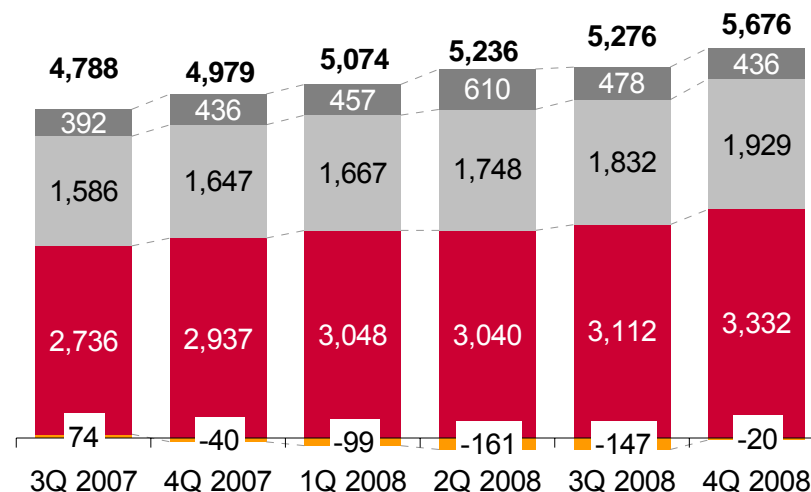
\* RWA as of 31 December 2007 based on Basel I





## Income underpinned by rising volumes, stabilizing spreads

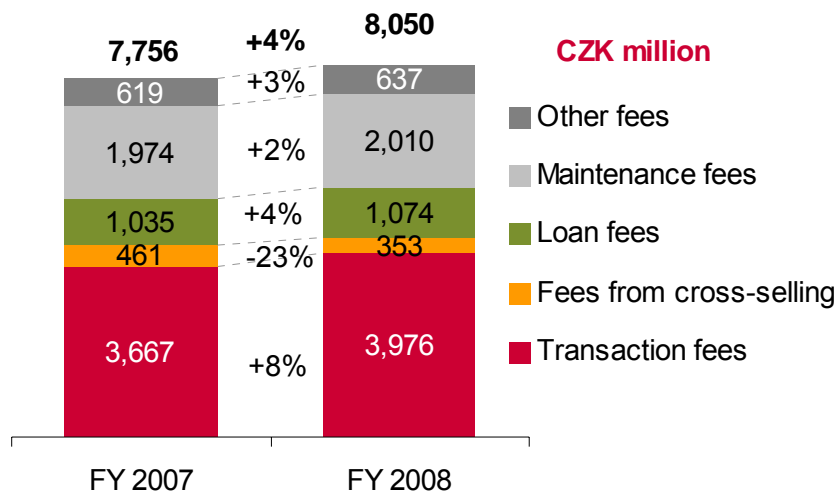
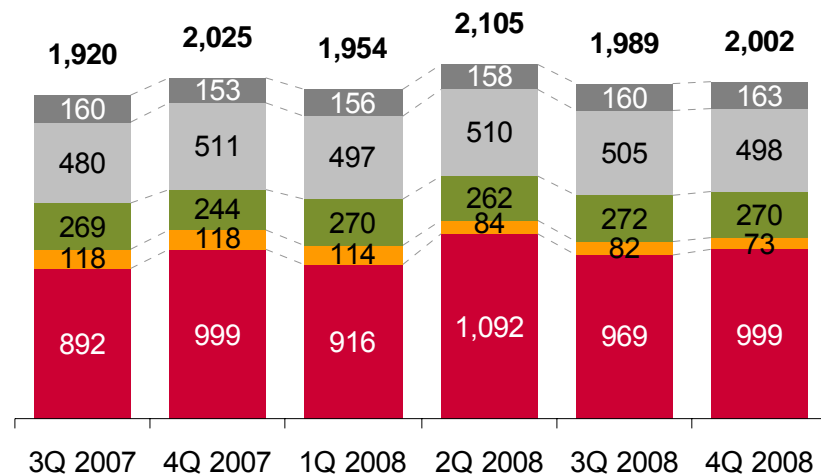
- YoY increase in NII of 13.1%. QoQ NII rose 7.6%
- MPSS NII (before adjustments) up 34%. ESSOX NII up 21% YoY. Standalone KB NII rose 11% YoY
- NII from loans – growth on the back of rising volumes. Spreads lower YoY but trend changed from declining to stable with segment differences
- NII from deposits – overall spreads higher YoY, on demand deposits thanks to applied hedging. Spreads on term deposits returning from peak in 1Q 2008
- Negative NII from Investment Banking offset by gains in Net Profit from Financial Operations
- NII from Other impacted in 4Q with CZK 121 million extraordinary dividends from VISA related to IPO
- Consolidated NII in 2008 impacted by CZK 267 million from acquisition revaluation of MPSS (v. CZK 387 million in 2007)





## Fees developing with economic activity, clients' number and one-off

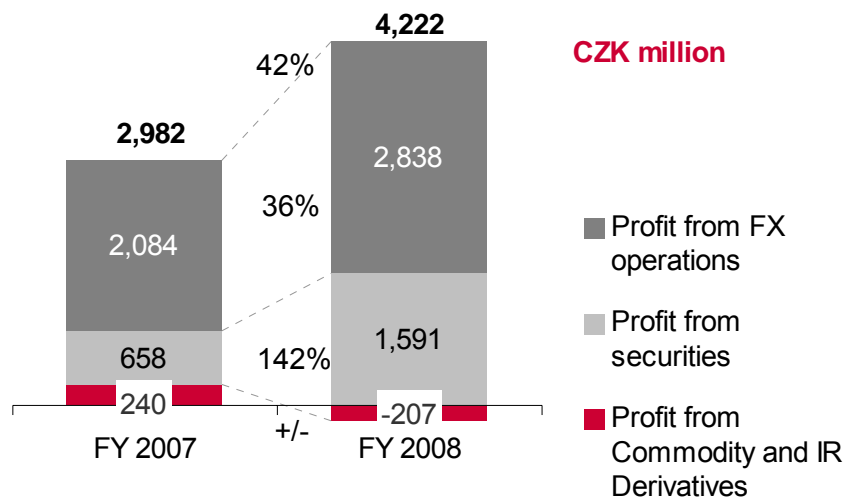
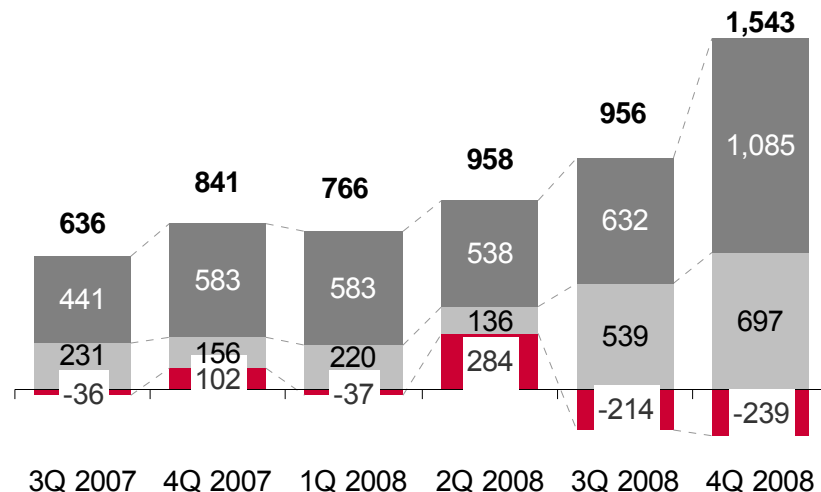
- YoY growth of 3.8%, QoQ fees flat. 2008 fee income benefited from inter-bank settlement of interchange fees on cards (CZK 205 mil., in transaction fees)
- Underlying transaction fees slowing in 4Q with slower corporate activity
- Fees from cross-selling – Sales of mutual funds hit by markets' decline. Life insurance sales fees positive
- Maintenance fees – Packages account for majority of maintenance fees, continue rising. Increase due to rising number of clients and higher fees on some high-cost items, like sending paper statements
- Loan fees – positive development of fees from business loans and ESSOX. Fees paid to mortgage intermediaries rose +19% YoY
- Other fees - driven by very good trade finance revenues. Fees from loan syndication and brokerage declined YoY





## Trading income successful in volatile markets

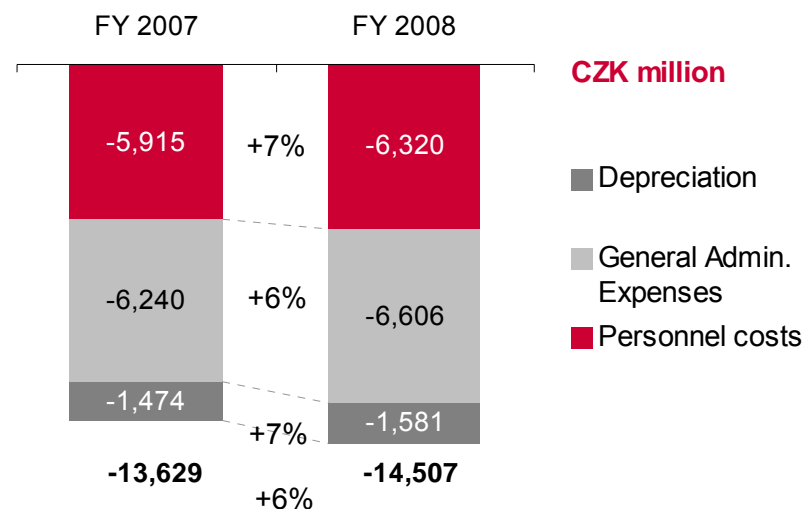
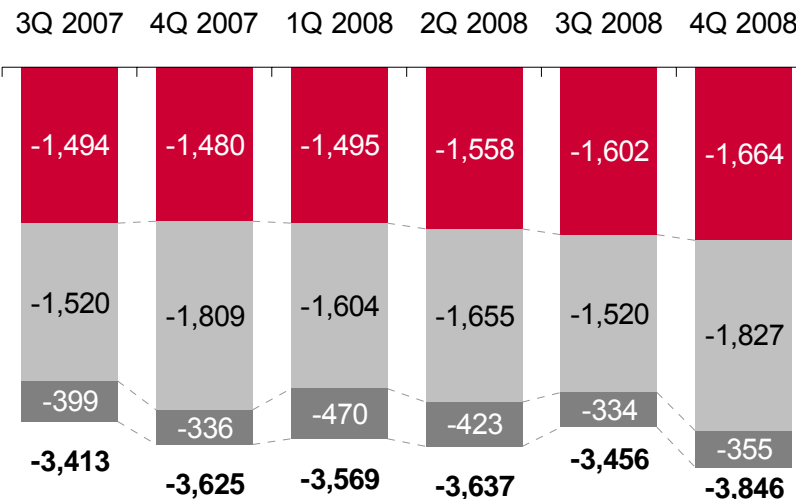
- Net profit from financial operations increased by 41.6% YoY. QoQ high increase of 61.4%
- 4Q Profit from securities includes CZK 485 million in net impact of sale of shares of Prague Stock Exchange
- Profit from FX operations up 36.2% driven by transactions with clients. Of this, income from FX payments and conversions rose 6.5%
- Strong demand for hedging FX positions on the back of increased volatility. Clients' hedging strategies gradually adapting to weaker CZK and economic slowdown
- Treasury operations successful in 4Q upon decreasing yield curve. In accounting view reflected in all subcategories of NPFO and also NII from Investment banking





## Operating expenses under control, fourth quarter seasonally higher

- YoY growth of 6.4%, QoQ OPEX rose by 11.3% due to seasonality
- Personnel costs up 6.8% on the back of higher average number of employees (+3.2%) and increase in average salary from March, benefiting in YoY comparison from cap on social and health insurance
- General Administrative Expenses rose due to inflation and increased marketing activity. Marketing spending and costs for employees seasonally stronger in 4Q.
- Underlying depreciation & amortization slightly higher YoY. Lower positive impact from sale of unused buildings (CZK 106 mil. v. CZK 174 million in 2007)



CZK million

■ Depreciation

■ General Admin. Expenses

■ Personnel costs



## Shareholders' equity

Total shareholders' equity  
as at 31 December 2007

**+12,320**

Total shareholders' equity  
as at 31 December 2008

Shareholders' equity	31/12/2007	1/1/2008	Increase	Decrease	31/12/2008
<b>Share capital</b>	19,005	19,005			19,005
Capital and reserve funds	20,802	31,990		-6,787	25,203
- <i>Retained earnings, reserve funds and dividends</i>	20,952	32,140		-6,787	25,353
- <i>Treasury shares</i>	-150	-150			-150
Attributable net profit	11,188	0	13,161		13,161
Hedging revaluation reserve	-791	-791	4,343		3,552
AFS securities' fair value changes	-727	-727	1,494		767
Others	116	116	37		153
Minorities	1,060	1,060	72		1,132
<b>Total Shareholders' equity</b>	<b>50,654</b>	<b>50,654</b>	<b>19,107</b>	<b>-6,787</b>	<b>62,974</b>



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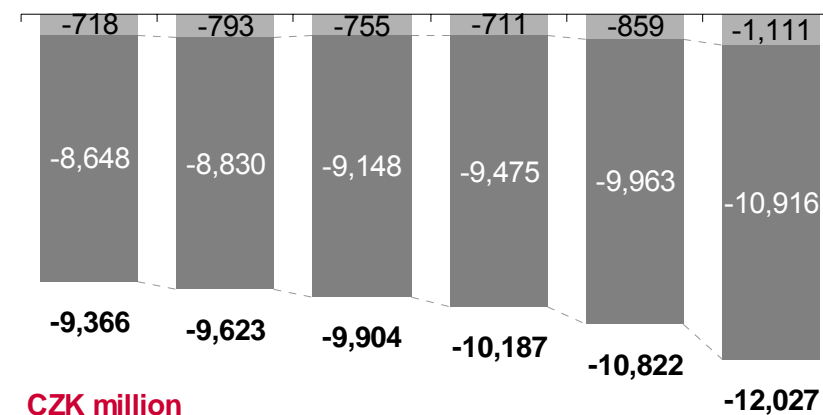
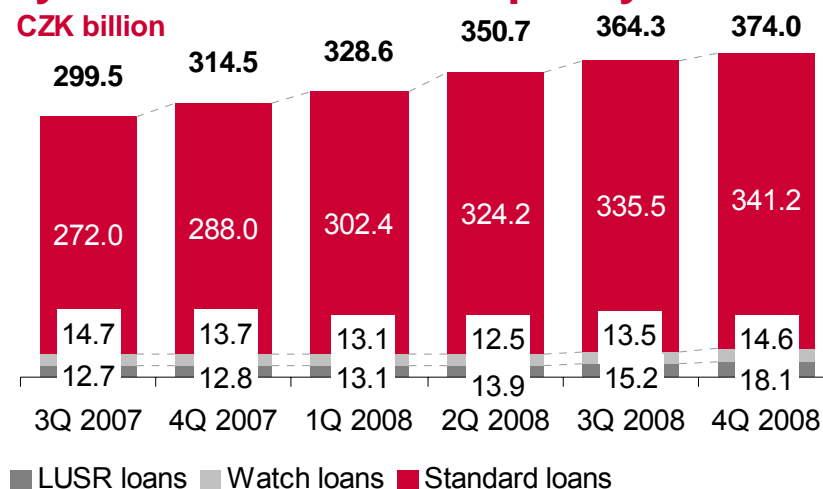
## First impacts of the on-going economy downturn on loan quality

### Gross exposure

- 2.7% (+CZK 9.7 billion) QoQ increase of loan portfolio, confirming slower growth of lending activities (3.9% for Q3 2008 and 5.0% for Q4 2007)
- 1.7% (+CZK 5.7 billion) QoQ growth of standard loan exposure (to be compared to 3.5% for Q3 2008 and 5.9% for Q4 2007)
- Lending slowdown reflecting market uncertainties and lower levels of clients activities
- Marginal decrease in the share of standard loan exposure from 92% in Q3 2008 to 91% in Q4 2008
- Rise of the share of watch and defaulted loan exposure from 7.9% in Q3 2008 to 8.7% in Q4 2008:
  - ✓ in line with the evolution of the Czech economy
  - ✓ concentrated on the corporate client segments

### Specific provisions

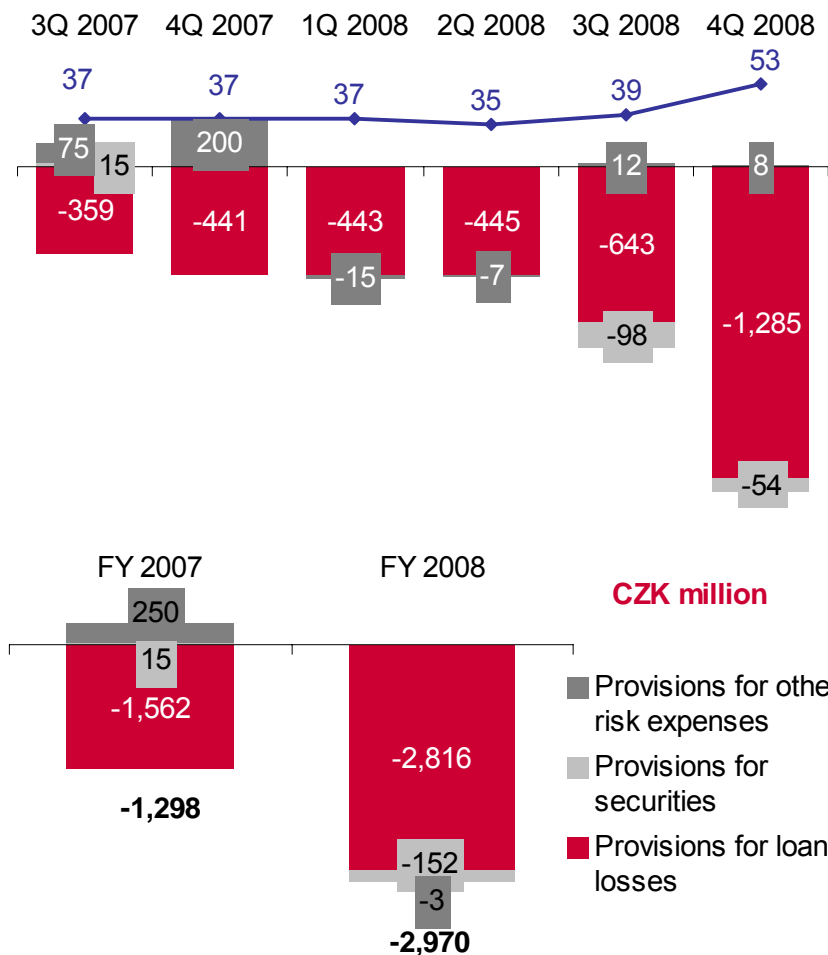
- Provision coverage ratios at adequate levels:
  - ✓ 7.6% for watch loans (6.4% in Q3 2008)
  - ✓ 60.2% for defaulted loans (65.5% in Q3 2008)





## Rising cost of risk driven by corporate exposures

- QoQ provisions for loan losses up from CZK 643 million in Q3 2008 to CZK 1 285 million in Q4 2008
- YtD provisions for loan losses higher by 80% compared to 2007 low levels
- Resulting YtD commercial cost of risk up from 37 bp in 2007 to 53 bp in 2008
- Evolution driven by a few large corporate clients
- Current low risk profile of mass retail loan expected to increase in 2009

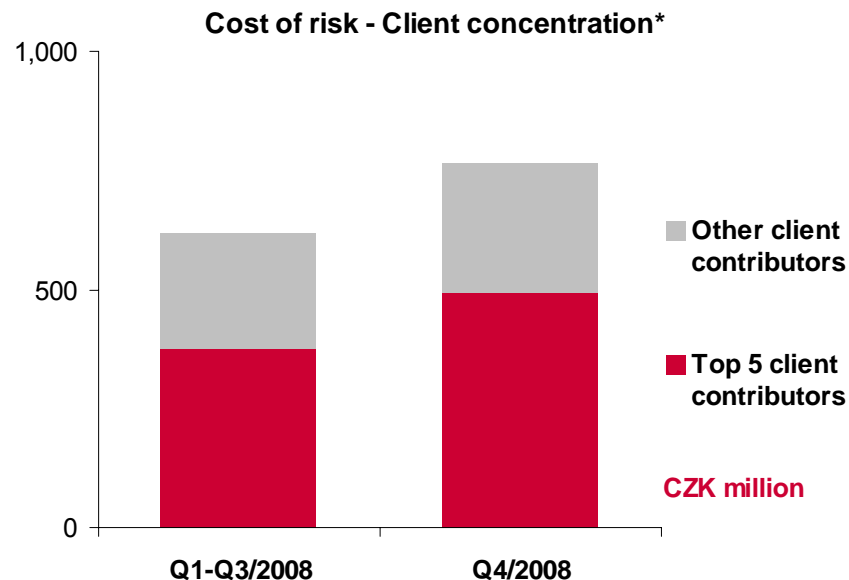




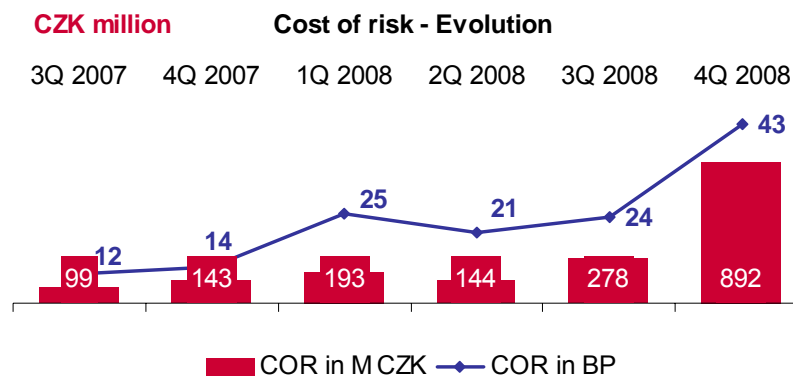


## Zoom on corporate client segment

- Fast rising cost of risk from 20 bp range in Q1-Q3 2008 period to 43 bp in 2008
- High level of client concentration in net provision creations
- Sector diversification of exposures maintained at satisfactory levels
- Intensification of preventive risk management practices:
  - ✓ Stronger monitoring framework of early warning signals
  - ✓ Extended sectorial expertise
  - ✓ Reinforced asset recovery capacities



\* KB Group corporate portfolio





# Agenda

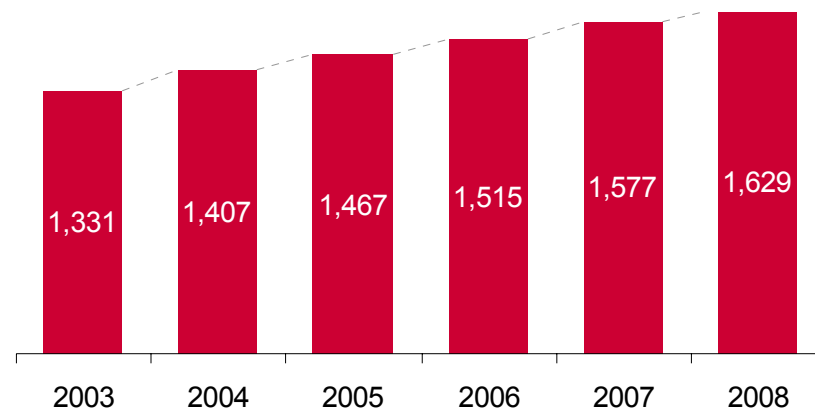
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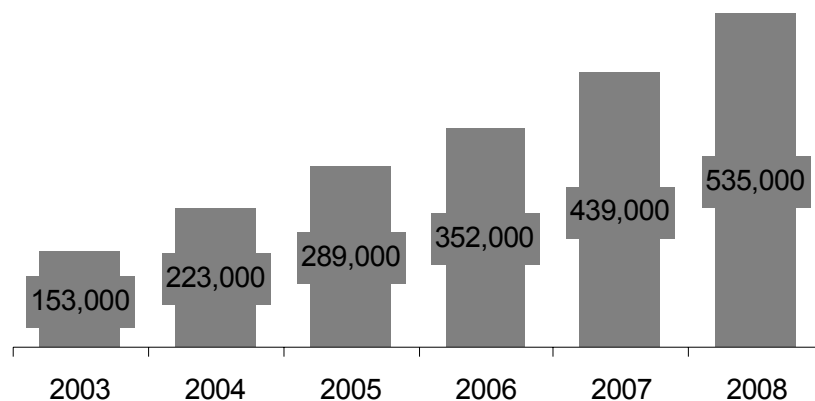
## Dynamic growth of KB's portfolio and networks

- **Clients**
  - KB bank 1,629,000 clients (+3%)
  - MPSS 747,000 clients (-3%)
  - PFKB 491,000 clients (+4%)
  - ESSOX 226,000 active clients (+31%)
- **Network**
  - 394 branches for retail clients, 20 business centres for MEM, 4 corporate divisions for large corporate clients
  - 673 ATMs
  - MPSS: 248 points of sale; 1,563 sales agents (of which 378 full-time professionals)
- **Direct Channels**
  - Two call centres, internet and mobile banking
  - 951,000 clients (i.e. 58% of KB client base) using direct banking products

### Clients of KB (bank)



### Mojobanka – number of clients





Pension insurance	<b>Penzijní fond KB (100%)</b>	Fourth largest pension fund in the Czech Republic offering pension insurance to almost 491 thousand clients.
Building society	<b>Modrá pyramida stavební spořitelna (100%)</b>	Third largest building society with 747,000 clients offering state-subsidised building saving, bridging and building saving loans.
Corporate services	<b>KB Bratislava (Slovakia) 100%</b>	A small bank in Slovakia (1% market share) focusing mainly on services for corporate clients and trade finance and settlements between the Czech Republic and Slovakia.
	<b>Factoring KB (100%)</b>	The fifth largest company in the market offering domestic, foreign and reverse factoring.
Consumer credit	<b>ESSOX (51%)</b>	A company focused on consumer lending and car financing mainly at retailers' outlets.
Insurance	<b>Komerční pojišťovna (49%)</b>	Insurance company focused on life insurance.



## Business performance of subsidiaries 1/2

		FY 2007	FY 2008	Change YoY
<b>MPSS</b>	Volume of new loans (CZK million)	14,055	11,471	-18%
	Volume of total loans (gross, CZK million)	32,995	39,312	19%
	Target volume of new contracts (CZK million)	34,967	39,155	12%
	Volume of deposits (CZK million)	64,051	65,805	3%
	Number of FTEs	361	368	2%
	Number of points of sale	255	248	-3%
<b>PF KB</b>	Number of new contracts	88,947	70,626	-21%
	Number of contracts (stock)	470,315	491,218	4%
	Assets under management (CZK million)	22,668	25,734	14%
	Number of FTEs	60	59	-2%
<b>ESSOX</b>	Volume of new contracts (CZK million)	4,154	5,024	21%
	Volume of total loans (gross, CZK million)	5,768	7,604	32%
	Number of FTEs	273	283	4%



## Business performance of subsidiaries 2/2

		FY 2007	FY 2008	Change YoY
<b>Factoring KB</b>	Factoring turnover (CZK million)	18,144	16,280	-10%
	New contracts (number)	220	197	-10%
	Number of FTEs	41	41	0%
<b>KBB</b>	Total client loans (gross, CZK milion)	4,203	5,973	42%
	Total client deposits (CZK milion)	3,427	2,952	-14%
	Number of clients	1,365	1,337	-2%
	Number of FTEs	73	78	7%
<b>KP</b>	Newly concluded policies (number)	583,766	494,378	-15%
	of which in life insurance	159,152	160,456	1%
	of which in non-life insurance	424,614	333,922	-21%
	Premium written (CZK milion)	2,141	1,974	-8%
	of which in life insurance	1,695	1,527	-10%
	of which in non-life insurance	446	447	0%
	Number of FTEs	147	144	-2%



## Standalone results of KB group companies and associated undertakings

	Account. standards	Share of KB	Net Profit	YoY	Equity	YoY	Assets	YoY
<b>CZK million</b>								
KB	IFRS	n.a.	11,795	16.0%	58,977	19.8%	609,962	3.6%
ESSOX, s.r.o.	IFRS	51%	146	97.3%	2,307	6.8%	9,088	21.9%
Factoring KB, a.s.	CAS	100%	52	85.7%	1,512	10.8%	4,382	-2.4%
Komerční banka Bratislava, a.s.	IFRS	100%	7	-88.3%	799	15.0%	9,639	32.8%
Penzijní fond Komerční banky, a. s.*	CAS	100%	165	-70.6%	438	22.3%	26,276	13.8%
Bastion European Investments S.A.	IFRS	100%	143	0.7%	3,670	-1.0%	7,297	-0.5%
Komerční pojišťovna, a.s.	IFRS	49%	25	-88.7%	1,114	11.7%	11,931	-1.2%
Modrá pyramida SS, a.s.	IFRS	100%	580	34.3%	3,183	42.5%	70,705	4.2%
Protos	IFRS	90%	522	301.5%	13,930	7.1%	13,981	7.4%
Czech Banking Credit Bureau	CAS	20%	5	25.0%	7	40.0%	26	30.0%

\* 85% of net profit must be distributed to pension scheme beneficiaries

Note: Fully consolidated companies are: Essox, Factoring, KBB, PFKB, Bastion, Modra pyramida and Protos. CBCB is not consolidated.



### Background

- ▶ Remaining 60% in Modrá pyramida acquired in October 2006. Full consolidation of MPSS since 4Q 2006
- ▶ Preliminary goodwill on acquisition of Modrá pyramida at CZK 2,741 mil.
- ▶ In accordance with IFRS 3 A&L valuation to be completed within 12 months after acquisition
- ▶ Valuation based on detailed data on the contracts of Modrá Pyramida

### Adjustments to provisional goodwill

- ▶ The fair value adjustments of MPSS balance sheet relating to acquired 60% stake amount to CZK 647 mil.
- ▶ Recognized goodwill on acquisition stands at CZK 3,389 mil.

### Main sources of adjustments

- ▶ Valuation of client's deposits, buildings and securities

### P/L impact

- ▶ Impact from revaluation on consolidated P/L:

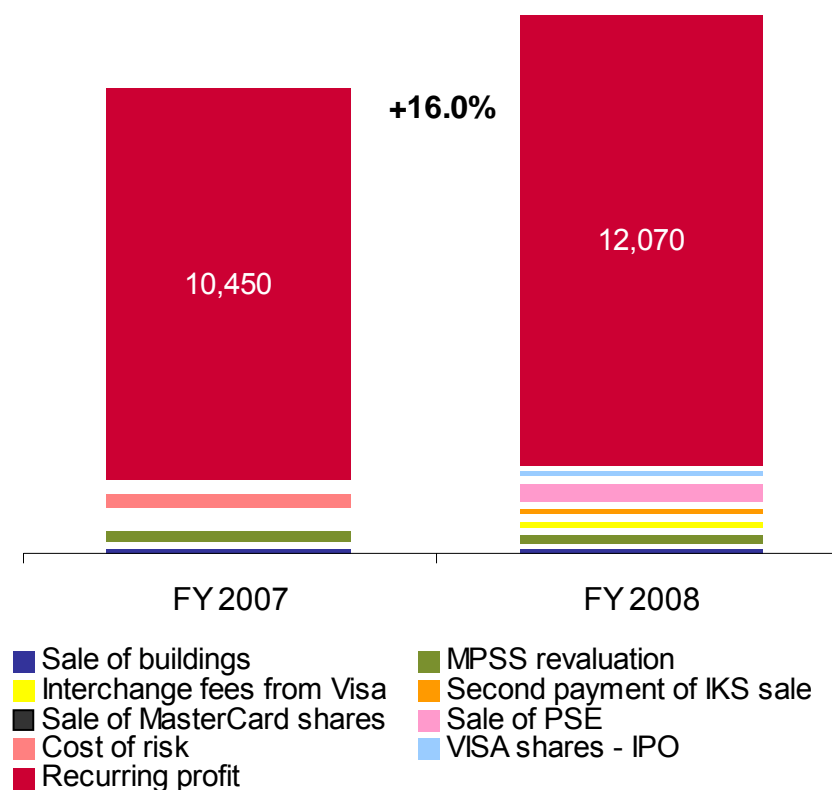
CZK millions	2006	2007	2008	2009	2010	2011	2012
<b>NII</b>	94	387	267	149	102	45	20
<b>NPFO</b>	0	-19	-2	0	0	0	0
<b>Depreciation</b>	1	5	5	5	5	5	5
<b>Tax</b>	-23	-117	-57	-31	-20	-9	-4
<b>Net profit</b>	73	255	213	124	87	41	21





## Pro-forma Profit and Loss without one-offs

	FY 2007	FY 2008	Change YoY
<b>Net banking income</b>	29,240	32,638	11.6%
Net interest income	18,404	20,874	13.4%
Non-interest income	10,836	11,765	8.6%
<b>Operating costs</b>	-13,804	-14,618	5.9%
Personnel expenses	-5,915	-6,320	6.8%
Other costs	-7,889	-8,298	5.2%
<b>Gross operating income</b>	15,436	18,020	16.7%
Cost of risk	-1,652	-2,970	79.9%
Profit on subsidiaries	108	12	-88.7%
Share of profit of pension scheme beneficiaries	-524	-142	-73.0%
<b>Profit before income taxes</b>	13,369	14,920	11.6%
Income tax	-2,920	-2,851	-2.4%
<b>Net recurring profit</b>	10,450	12,070	15.5%
<b>Reported net profit</b>	11,225	13,233	17.9%





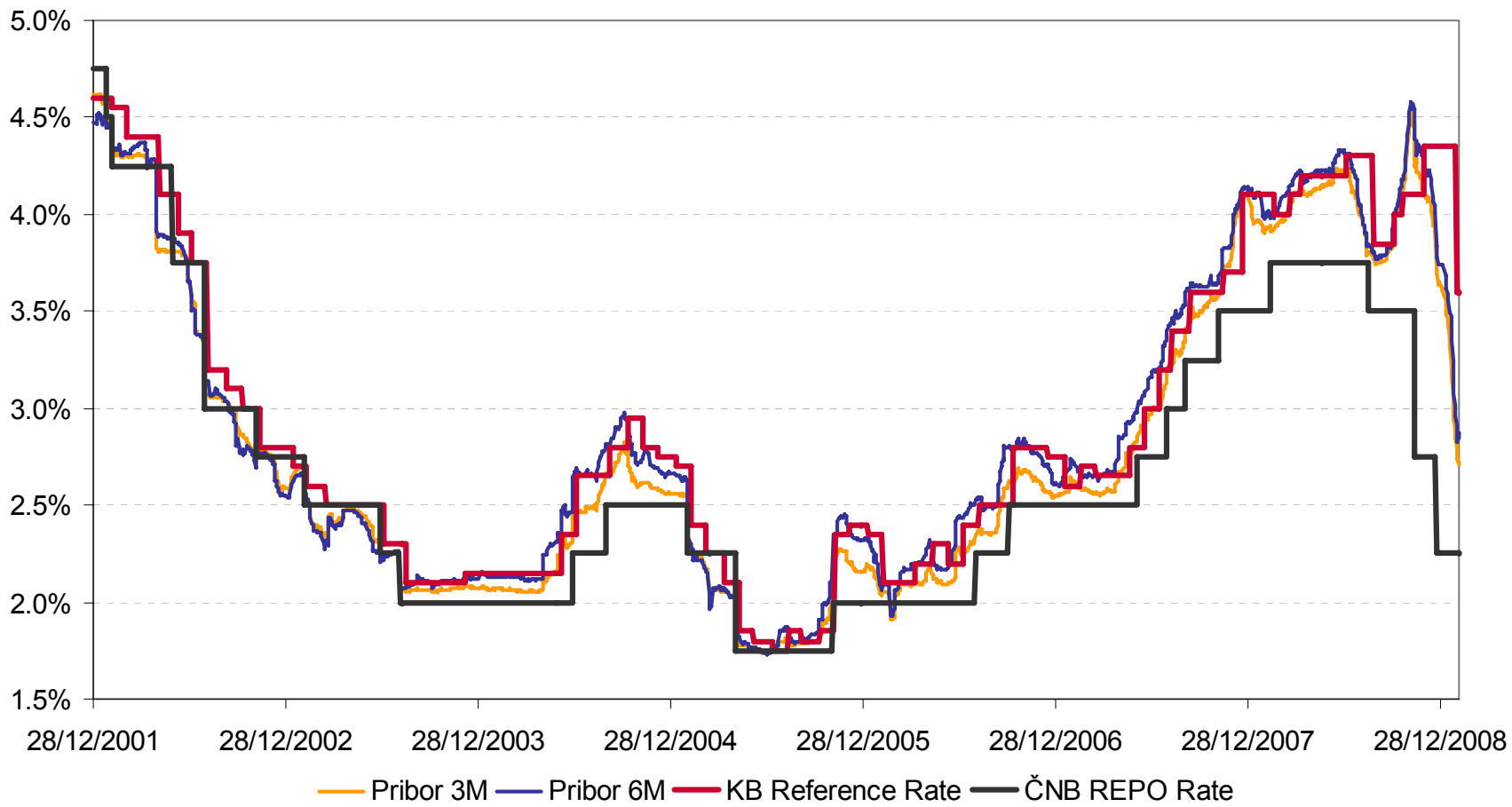
## Czech Republic

<b>Macroeconomic Indicators</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008*</b>	<b>2009*</b>
Real GDP (% , average)	6.3	6.8	5.9	3.5	-1.6
Inflation (% , average)	1.9	2.5	2.9	6.3	2.1
Household consumption (% , average)	2.5	5.4	5.2	2.5	0.9
Unemployment (% , ILO meth. , average)	7.9	7.1	5.3	4.5	6.2
M2 (% , year-end)	8.0	9.9	13.2	6.5	5.0
3M PRIBOR (% , average)	2.0	2.3	3.1	4.0	2.6
<b>Potential of the market</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008*</b>
Loans / GDP (year-end)	36.3	38.7	41.9	47.4	50.2
Mortgages / GDP (year-end)	5.8	9.5	11.6	14.5	16.0
Deposits / GDP (year-end)	65.0	69.2	68.5	71.7	71.6
Household debt / GDP (year-end)	n/a	17.5	20.3	24.5	27.4

\* KB estimate



# Interest rates evolution (for the period 28 December 2001 – 30 January 2009)





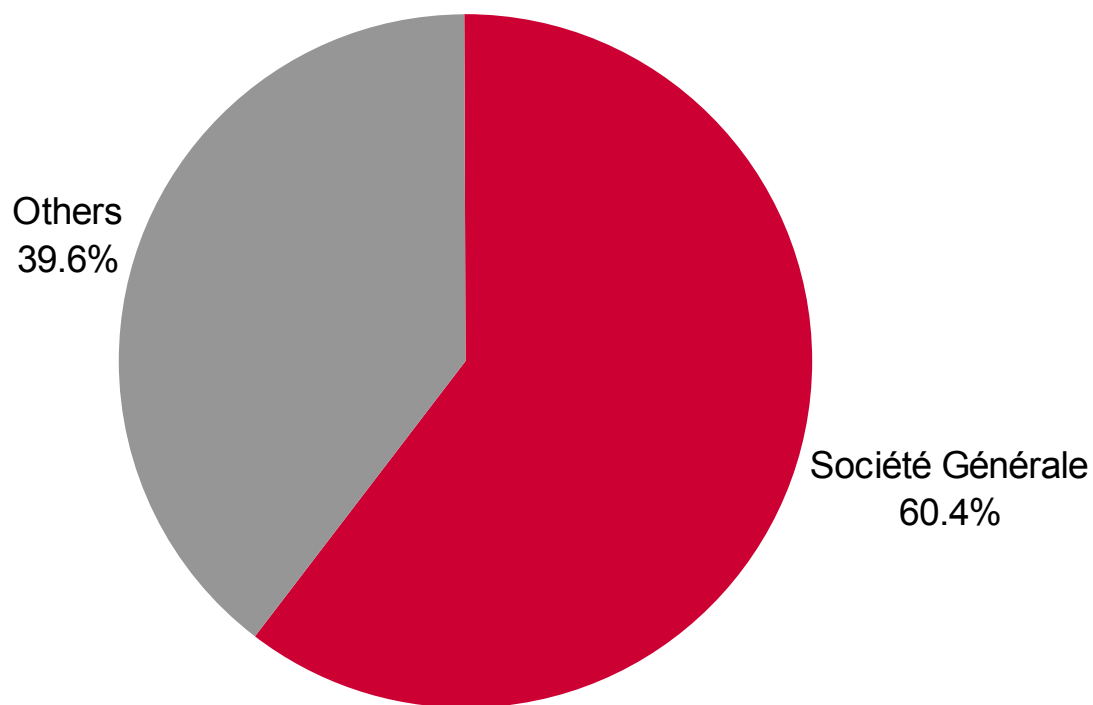
## Development of KB's share price and PX Index (for the period 1 October 2001 – 30 January 2009)





As at 31 December 2008

According to excerpt from the Securities centre





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