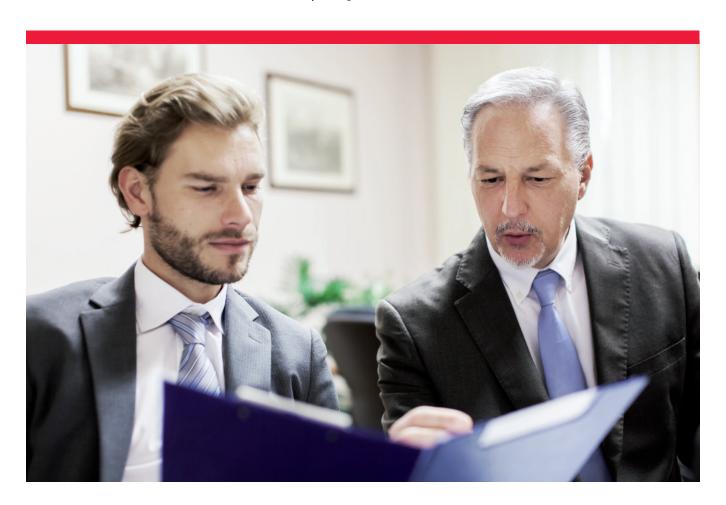
Corporate NEWS

in payments



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NA PARTNERSTVÍ ZÁLEŽÍ



IMPROVEMENTS AND NOVELTIES

The number of payments made using QR codes has increased

This simple method of payment is becoming more and more popular. The total number of payments made by clients of Komerční banka using QR codes doubled in 2017. Over 35,000 payments are made via QR codes every month. Over 21,000 clients use QR Payments actively.

Trying to respond to our customers' needs and to technological development, we support making QR Payments by reading data directly from a QR code image saved in your mobile phone or from an electronic invoice attached to an email. Our clients may see how simple it is on kb.cz/qrplatba website, which contains videos showing the entire procedure of making QR Payments. Starting with the summer of 2018, making QR Payments will also be possible via our internet banking applications (MojeBanka, MojeBanka Business).

While supporting those clients who use QR Payments to pay their obligations, we also keep encouraging our corporate and municipal clients to print QR codes containing payment instructions on their invoices and other documents.



Are you interested in QR Payments?

We will gladly help your company to implement QR Payments.

Go to kb.cz/qrplatba website for more information. You may also contact us through qrplatby@kb.cz.

I You can use Smart Direct Debit in your Mobilní banka Business App

Last autumn we introduced our Smart Direct Debit product for MojeBanka Internet Banking. We promised back then that some more novelties for Mobilní banka Business would be introduced in the spring – and we have kept our word. Now you can use Smart Direct Debit also in your mobile phone.

Smart Direct Debit will allow clients with an account held with KB to establish a direct debit mandate at the time of the first collection. We always inform our clients of the need to establish the mandate by an e-mail or SMS message. Like in case of MojeBanka internet banking, we complete the direct debit mandate for the client in Mobilní banka Business, so that the collection can be executed immediately after he/she confirms the mandate. We always allow the client 5 business days for setting up the mandate.

Having evaluated our new Smart Direct Debit product in cooperation with selected clients, we may say it is successful and it can actually increase the percentage of intra-bank direct debit collections correctly executed by our corporate

clients, which was confirmed by up-to-date statistics. Indeed, providing products that can help our clients in their business is one our major goals.



TIPS/HINTS/GADGETS

Overview of direct banking import file formats

When submitting your orders in the form of a batch, you can choose from a number of input formats combined with the use of various direct banking services and processing modes. We would like to get you acquainted to some of their advantages and limitations. Major limitations concern, for instance, te applicability of various payment processing modes in the respective direct banking services (Table 1) or the impossibility of using a specific format (Table 2).

Did you know that the Compatible Media format does not include the "Description for Me" field that allows you to enter a private note on a payment, which nobody but you can see in direct banking services? Did you know that this format is only intended for CZK payments without any conversion, and that a batch cancellation functionality cannot be used in the Direct Channel application? Even though these limitations might seem as drawbacks, the Compatible Media is still a widely used format, mainly because it is supported by other banks in the Czech market.

Apart from the MultiCash application formats, we recommend you to use the BEST bank format to import orders in the batch form, so that you can make full use of all the features provided. The BEST format allows you to attach your own comments to your payments, determine payment priorities, make conversion payments, and make payments settled at an agreed rate.

(Table 1) Numbers of orders that can be imported via direct banking services:

| | Processing Mode | | | |
|---------------------------------|--|------------|---|--|
| | Online | Continuous | Batch* | |
| Profibanka** | 2,000 orders per day at a maximum for both modes | | 3,500 transactions per import file at a maximum (recommended) | |
| Přímý kanál (Direct Channel) | Processing mode not supported | | 100,000 transactions per import file at a maximum (recommended) | |
| MojeBanka Business | 400 orders per day at a maximum, independently of the selected processing mode | | | |

^{*} N import files per day can be processed in this mode; the maximum number of transactions per import file is recommended.

(Table 2) Overview of direct banking services and supported input formats for domestic payments:

| | Compatible Media | BEST | EDI BEST | MultiCash |
|------------------------------|------------------|----------|----------|-----------|
| MojeBanka Business | ✓ | V | × | × |
| Profibanka | ✓ | V | V | ✓ |
| Přímý kanál (Direct Channel) | ✓ | ✓ | ✓ | × |
| MultiCash | × | × | × | ✓ |

■ Filling in and importing the AV field

As for direct banking services, we have also unified the manner of transferring the message for the payee, whether entered on a paper form or in an import file. Thanks to this change, you will be able to attach your own comments to your payments in the "Description for Me" field, which will be available to nobody else but you, starting from 21 April 2018. The content of the "Message for Payee" field will be available to both you and the payee. The length of both fields is 140 characters.

In our forms, we have renamed the "Payer's Description" field to the "Description for Me", while the "Description for Payee" field is now called the "Message for Payee". When describing your payments in the import files, please use the Message for Payee (AV Field), which is of the same length (140 characters) in all bank-supported formats. Apart from having an impact on entering the respective descriptions in the forms in terms of their graphic features, this change also means that the "Partner

Description" field will not be not used in the BEST and EDI BEST input formats.



^{**} The limit of 2000 orders per day applies both to the Online mode and the Continuous mode.

TIPS/HINTS/GADGETS

SEPA Direct Debit on the part of the debtor

Did your business partner ever insist on a SEPA Direct Debit payment, while you did not know what it meant and how the payment would be made?

SEPA Direct Debit is a cashless payment made in EUR based on a collection order submitted by the creditor to the debtor's bank through the mediation the creditor's bank.

SEPA Direct Debit collections are automatically disabled on all accounts held with Komerční banka. To make such a collection possible, the payer must authorise the SEPA Direct Debit collection via MojeBanka, MojeBanka Business and/or Profibanka Internet Banking services, or at a branch using a paper-based form.

Before you authorise the SEPA Direct Debit collection, you should enter into an agreement with the creditor, a so-called Mandate, in which you determine the terms of the collection. In order to make the collection successful, you must enter the Mandate information in your authorisation, and set the direct debit limit as in case of your domestic direct debit collections. Komerční banka provides SEPA Direct Debit collections both on the part of the debtor and of the creditor.

1.

The debtor enters into an agreement (the "Mandate") with the supplier, thus allowing the supplier to collect payments for goods or services through SEPA Direct Debit from the debtor's account.



2.

The debtor activates the SEPA Direct Debit collections from his/her account by signing the SEPA Direct Debit Authorisation with respect to his/her EUR account at Komerční banka.



3.

The debtor's bank, having received a collection order from the creditor's bank, makes the payment from the debtor's account.

More information can be found at: kb.cz/sepainkasa.

WORLD NEWS, LEGISLATION

Creditor country no more mandatory for SEPA payment/SEPA Direct Debit collection orders

Starting with the summer of 2018, the SEPA payment orders and SEPA Direct Debit collection orders will be simplified. Whether you submit these orders via direct banking services (MojeBanka, MojeBanka Business, Profibanka, MultiCash), via some of our mobile phone applications (Mobilní banka, Mobilní banka Business), import them in a batch (BEST, EDI

BEST, XML for SCT (pain.001.001.003) and/or XML for SDD (pain.008.001.02) formats) or use paper-based orders, **you will not have to fill in the hitherto mandatory Creditor Country field** any more when submitting SEPA payments. As for SEPA Direct Debit collection orders, it will no longer be necessary to fill in the Debtor Country field.



Do you seek more information? Do you have an idea for improvement or for what you would like to see here next time? Everything is welcome! Please communicate with us through your relationship manager.

You may also contact us through the KB infoline +420 800 521 521 or mojebanka@kb.cz.